



INTERVIEW REGARDING

Amazon's Hemp Market

This interview was conducted by CBD Oracle via email in December 2023 and is provided here for full transparency. Learn more about CBD Oracle's Editorial Policy.

Rod Kight

Cannabis Business Law Attorney Kight Law

A recognized industry leader, Rod is an award-winning attorney who represents clients in the cannabis industry throughout the United States and the world. He also drafts legislation for governments and promotes cannabis in lawful international markets.

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CBD Oracle: Browsing Amazon's hemp selection is borderline surreal. Products weighing less than a few hundred grams regularly claim to contain over 1,000,000 mg (i.e. 1 kg) of hemp extract. What action can be taken against sellers making such flagrant false claims?

Rod: These claims are likely violations of FTC rules, and reporting them to the FTC (not to mention Amazon) is a good start. Filing a lawsuit is also possible, though it may end up being a money pit as some of these companies are undercapitalized and can easily disappear or not have the funds to satisfy a judgment.



CBD Oracle: Do product listings <u>like this</u> violate the INFORM Consumers Act? Assuming the seller (as in this case) has more than \$20k in annual gross revenue. <u>Ref</u> (§45f.(b)(1)(B)(III)). In this case, we were unable to find contact information on Amazon (which I think already violates) and they also didn't respond to either calls or emails.

Rod: I am not familiar enough with the INFORM Consumers Act to comment.

CBD Oracle: What action can be taken against companies that make medical claims on their product pages? Should these be cases for FDA enforcement?

Rod: Yes, these companies can be reported to the FDA and the FTC for their claims.